



Greenville Technical College  
Purchasing Department  
PO Box 5616, MS 1236  
Greenville SC 29606-5616  
Date: July 10, 2019

## **NOTICE OF INTENT TO SOLE SOURCE**

### **Intent:**

Greenville Technical College (GTC) intends to sole source the procurement of a SimManager Express web-based platform and compatible Resusci Anne QCPR HCTorso and Resusci Baby Heartcode manikins from Laerdal Medical Corporation. The Sim technology by Laerdal is the only technology that captures the required features as a sole source procurement under the provisions of Section 11-35-1560 of the South Carolina Code of Laws and Section 19-445-2105 of the South Carolina Code of Regulations.

### **Determination:**

Laerdal Medical Corporation is the sole source provider for SimManager Express, Resusci Anne and Resusci Baby. The following features are requirements determined by the college Healthcare/Economic Development and Corporate Training (EDCT) supported by recommendations from the GTC STAT center to be necessary for the complete range of EDCT programs:

SimManager Express, Resusci Anne and Resusci Baby correlates with American Heart Association's Heartcode self-directed eLearning programs. This technology will allow students to receive standardized feedback from voice-assisted manikins when completing skills checks for CPR/Basic Life Support skills. EDCT cannot currently provide voice-assisted manikin skill checks. The format is currently being used by local healthcare facilities for mandatory resuscitation training for their employees.

GTC will accept responses from vendors that can provide a SimManager Express, Resusci Anne and Resusci Baby that meet or exceed the referenced requirements.

Laerdal offers the same type of warranty, training, IT support, maintenance services on-site which includes on-site repairs, replacements and includes a loaner option on each of their simulators thus offsetting future expenses for maintaining equipment.

The college has therefore determined that Laerdal is the only source for this type of eSimulation technology and seeks to enter into a contract with Laerdal under a sole source determination.

### **Company Specifics:**

Laerdal Medical Corporation  
PO Box 1840  
167 Myers Corners Road  
Wappingers Falls, NY 12590  
[www.Laerdal.com](http://www.Laerdal.com)

### **College Contact for this Intent to Sole Source:**

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Procurement Specialist II  
Greenville Technical College  
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### **Contact deadline: Wednesday, July 17, 2019 at 12:00PM EST**

Subject to cancellation of this intent, a justification for Sole Source Procurement document, as required by the laws and regulations section stated above, will be executed no later than Thursday, July 18, 2019 at 12:00PM EST.