



Greenville Technical College  
Purchasing Department  
PO Box 5616, MS 1236  
Greenville SC 29606-5616  
Date: August 21, 2019

## NOTICE OF INTENT TO SOLE SOURCE

### Intent:

Greenville Technical College (GTC) intends to sole source the procurement of the RealCare Geriatric Sensitivity Simulation Suit, storage case and walker. This procurement has the required features as a sole source procurement under the provisions of Section 11-35-1560 of the South Carolina Code of Laws and Section 19-445-2105 of the South Carolina Code of Regulations.

### Determination:

Realityworks is the sole source provider for the RealCare Geriatric Sensitivity Simulation Suit. The following features are requirements determined by the colleges' Occupational Therapy Assistant (OTA) and Physical Therapy Assistant (PTA) department supported by recommendations from Greenville Technical College to be necessary for the complete range of OTA and PTA programs:

The RealCare Geriatric Simulator possess the following characteristics and features:

- RealCare Geriatric Sensitivity Simulation suit
  - o Weight vest (one size fits all) to simulate declining mobility and fatigue
  - o Ankle and wrist weights to simulator decreased range of motion, declining mobility and fatigue
  - o Neck restraint to simulate decreased range of motion
  - o Visual impairment glasses (simulating six different conditions including glaucoma, macular degeneration, cataracts, diabetic retinopathy, retinal detachment and retinitis pigmentosa)
  - o Storage case for visual impairment glasses with labels for each visual condition
  - o Gloves for loss of sensitivity
- An English language curriculum, The Geriatric Experience, incorporating 9 lessons with a variety of activities that gives students greater understanding of the effects of aging by personally experiencing age-related physical changes
- A 27-slide PowerPoint presentation that includes information on common conditions of aging
- Storage Case
- Walker
- Limited 1-year warranty

GTC will accept responses from vendors that can provide the RealCare Geriatric Sensitivity Simulation suit that meet or exceed the referenced requirements.

The college has therefore determined that Realityworks, Inc is the only source for this type of hands-on RealCare geriatric simulator and seeks to enter into a contract with Realityworks, Inc under a sole source determination.

### Company Specifics:

Realityworks  
2709 Mondovi Road  
Eau Claire, WI 54701  
[www.realityworks.com](http://www.realityworks.com)

### College Contact for this Intent to Sole Source:

Deborah McGowan  
Procurement Specialist II  
Greenville Technical College  
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### Contact deadline: Wednesday, August 28, 2019 at 5:00PM EST

Subject to cancellation of this intent, a justification for Sole Source Procurement document, as required by the laws and regulations section stated above, will be executed no later than Thursday, August 29, 2019 at 8:00AM EST.